VEAR 8, ISSUE 10 SPECIAL ISSUE LEGAL MATTERS CEE BY THE NUMBERS



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FOREWORD AND DEFINITIONS

By Radu Cotarcea

The biennial *CEE by the Numbers* report – a compilation and presentation of hard data about the lawyers at leading law firms of Central and Eastern Europe – is a source of real pride at CEE Legal Matters. This report is our fourth, following the first in April 2014 (published as part of our special *Glass CEEling* issue), and the second and third published as standalone reports in 2017 and 2019. Like its predecessors, it includes information not only about the size and gender breakdown of the leading law firms in the region, but also allows readers to track and measure the growth (or decline) of those numbers over previous years.

We are grateful to those firms that took the time to respond to our inquiries on the matter, and we hope they - and everyone else - will give us their feedback on the issue. We look forward to receiving (and publishing, if possible) that feedback over the months to come.

Methodology

CEE Legal Matters covers the legal markets of Albania, Austria, Belarus, Bosnia and Herzegovina, Bulgaria, Croatia, the Czech Republic, Estonia, Greece, Hungary, Kosovo, Latvia, Lithuania, Moldova, Montenegro, North Macedonia, Poland, Romania, Russia, Serbia, Slovakia, Slovenia, Turkey, and Ukraine. The data in this report was gathered between August 1 and September 31, 2021, from the websites of 876 law firms (with a total of 1,164 offices) ranked by *Chambers & Partners* and *Legal 500* in any one practice area in each of those 24 countries (excepting those law firms which do not distinguish between partners and associates on their websites or which do not list their associates), and from 29 law firms in the region that were not ranked but are part of regional networks that include ranked firms. Each firm for which information was gathered was also contacted and invited to confirm or update the data.

Definitions



For the purpose of the survey, "lawyer" means all lawyers, at all levels working as full-time fee earners (i.e. junior associate associate

full-time fee earners (i.e., junior associate, associate, senior associate, (of) counsel, attorney, partner, etc.).

"Regional" law firms are those that are headquartered in CEE or elsewhere in Continental Europe (e.g., Germany) and which have offices in at least three CEE countries. Firms with offices only in one country or in two neighboring jurisdictions (such as those with offices only in the Czech Republic and Slovakia, or in Serbia and Montenegro) were categorized as "Domestic."

"International" law firms are those with headquarters outside of Continental Europe but with at least one office in the region.

"Networks" were considered only if they originate from within the region and their members are primarily CEE-based (e.g., SEE Legal was considered while Lex Mundi was not).

For the sake of simplicity and consistency, for the purposes of this report, the law firms affiliated with the Big Four accounting firms (i.e., KPMG, EY, Deloitte, and PWC) or with international firms that are branded differently to satisfy local bar regulations were treated as part of those organizations. For example, Reff & Associates, which is affiliated with Deloitte Legal in Romania, was treated as Deloitte Legal, while Balcioglu Selcuk Ardiyok Keki Attorney Partnership, the Turkish firm associated with Dentons, was treated as Dentons.



The Editors:

Radu Cotarcea
 radu.cotarcea@ceelm.com
 Radu Neag
 radu.neag@ceelm.com

Letters to the Editors:

If you like what you read in these pages (or even if you don't) we really do want to hear from you. Please send any comments, criticisms, questions, or ideas to us at: press@ceelm.com

LEGAL MARKET SIZE

1F 10 1F 11

23

22

1F 9

21

41

24

2F 2

26

2F 1

25

1F 4 1F 5 1F 6 1F 7 1F 8

17 18 19 20





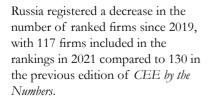
NUMBER OF LAW FIRMS

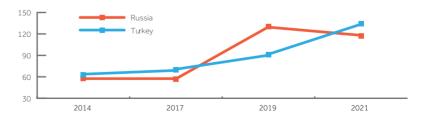
Which CEE country has the most law firms ranked by *Chambers & Partners* or *Legal 500*?

In 2021, Turkey is once again in the lead with 134 firms ranked. Turkey had the most ranked firms in both 2014 and 2017 but dropped to the 6th spot, with 81, in the 2019 survey of the market, only to bounce back to the top in 2021.

A total of nine jurisdictions have over 50 ranked firms in 2021, compared to 11 in 2019, with Hungary and Bulgaria dropping below that threshold.

Country	Number of Ranked Firms	
Turkey	134	
Russia	117	
Poland	87	
Greece	83	
Austria	76	
Romania	71	
Ukraine	69	
Slovakia	54	
Czech Republic	52	
Serbia	42	
Bulgaria	39	
Hungary	39	
Croatia	33	
Slovenia	25	
Lithuania	22	
Estonia	20	
Belarus	16	
Latvia	15	
North Macedonia	12	
Albania	11	
Montenegro	11	
Bosnia and Herzegovina	10	
Moldova	8	
Kosovo	6	





While the 2019 *CEE by the Numbers* report showed the number of firms ranked by *Chambers & Partners* and *Legal 500* expanding significantly across the entire region over the past few years, the number of ranked firms has decreased in almost every country between 2019 and 2021.

The one jurisdiction that stands against this trend is Turkey, which saw the addition of 53 newly ranked firms. In contrast, Austria, Poland, and Ukraine have each dropped 20 or more ranked firms in 2021, compared to 2019.

Country	Number of Ranked Firms 2021	Number of Ranked Firms 2019	Compared to 2019	Compared to 2017
Albania	11	20	-9	+1
Austria	76	96	-20	+35
Belarus	16	20	-4	+3
Bosnia and Herzegovina	10	16	-6	N/A
Bulgaria	39	57	-18	0
Croatia	33	49	-16	+7
Czech Republic	52	68	-16	+9
Estonia	20	33	-13	-1
Greece	83	85	-2	+41
Hungary	39	51	-12	0
Kosovo	6	5	+1	N/A
Latvia	15	24	-9	-6
Lithuania	22	31	-9	0
Moldova	8	10	-2	N/A
Montenegro	11	13	-2	N/A
North Macedonia	12	21	-9	0
Poland	87	109	-22	+28
Romania	71	71	0	+25
Russia	117	130	-13	+60
Serbia	42	38	+4	+11
Slovakia	54	53	+1	+28
Slovenia	25	24	+1	+11
Turkey	134	81	53	+64
Ukraine	69	95	-26	+30

However, when comparing the current numbers to those of the 2017 *CEE by the Numbers* report, 14 jurisdictions still have more ranked firms today than they did four years ago, with four having the exact same number, and only Estonia and Latvia having fewer.*

* Data was not available for four of the countries in 2017, since not enough firms were ranked that year in Bosnia and Herzegovina, Montenegro, Moldova, or Kosovo.

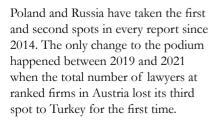
NUMBER OF LAWYERS

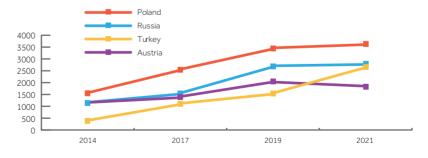
Same as in the 2019 *CEE by the Numbers* report, Poland leads the way in terms of the number of lawyers working at ranked firms, with a total headcount of 3,622. Russia and Turkey follow with 2,788 and 2,655, respectively.

Of the four markets where data was not available in 2014 and 2017, three increased in terms of the total number of lawyers working at ranked firms, with Kosovo, Montenegro, and Moldova gaining 31, 20, and 19, respectively.

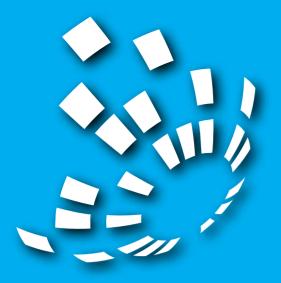
Bosnia and Herzegovina now has 80 lawyers working at ranked firms, nine fewer than in 2019.

Country	Number of Lawyers	
Poland	3,622	
Russia	2,788	
Turkey	2,655	
Austria	1,827	
Romania	1,620	
Czech Republic	1,504	
Greece	1,342	
Ukraine	1,338	
Hungary	893	
Serbia	721	
Slovakia	709	
Lithuania	635	
Bulgaria	623	
Estonia	415	
Croatia	351	
Latvia	310	
Slovenia	298	
Belarus	251	
North Macedonia	114	
Albania	105	
Bosnia and Herzegovina	80	
Montenegro	76	
Moldova	75	
Kosovo	38	





CEE BY THE NUMBERS



Country	Total Number of Lawyers 2014	Total Number of Lawyers 2017	Total Number of Lawyers 2019	Total Number of Lawyers 2021
Albania	88	59	93	105
Austria	1,143	1,394	2,049	1,827
Belarus	110	143	211	251
Bosnia and Herzegovina	N/A	N/A	89	80
Bulgaria	402	571	690	623
Croatia	114	385	390	351
Czech Republic	873	1,038	1,578	1,504
Estonia	417	444	567	415
Greece	630	886	1,268	1,342
Hungary	457	726	887	893
Kosovo	N/A	N/A	7	38
Latvia	268	379	323	310
Lithuania	486	641	700	635
Moldova	N/A	N/A	56	75
Montenegro	N/A	N/A	56	76
North Macedonia	117	134	111	114
Poland	1,553	2,540	3,434	3,622
Romania	835	1,263	1,507	1,620
Russia	1,150	1,544	2,681	2,788
Serbia	311	500	675	721
Slovakia	284	323	581	709
Slovenia	178	231	323	298
Turkey	393	1,107	1,542	2,655
Ukraine	332	669	1,579	1,338

11,980

more lawyers working at ranked firms in CEE in 2021 than in 2014.

72%

more lawyers working at ranked firms in Turkey in 2021 than in 2019.

2,262

more lawyers working at ranked firms in Turkey in 2021 than in 2014.

303%

more lawyers working at ranked firms in Ukraine in 2021 than in 2014.

993 more lawyers working at ranked firms in CEE in 2021 than in 2019.

112.78%

more lawyers working at ranked firms in CEE in 2021 than in 2014.

NUMBER OF LAWYERS: EVOLUTION

Country	Total Number of Lawyers Compared to 2019	Total Number of Lawyers Compared to 2017	Total Number of Lawyers Compared to 2014
Albania	+12	+46	+17
Austria	-222	+433	+684
Belarus	+40	+108	+141
Bosnia and Herzegovina	-9	N/A	N/A
Bulgaria	-67	52	+221
Croatia	-39	-34	+237
Czech Republic	-74	+466	+631
Estonia	-152	-29	-2
Greece	74	+456	+712
Hungary	+6	+167	+436
Kosovo	+31	N/A	N/A
Latvia	-13	-69	+42
Lithuania	-65	-6	+149
Moldova	+19	N/A	N/A
Montenegro	+20	N/A	N/A
North Macedonia	+3	-20	-3
Poland	+188	+1,082	+2,069
Romania	+113	+357	+785
Russia	+107	+1,244	+1,638
Serbia	+46	+221	+410
Slovakia	+128	+386	+425
Slovenia	-25	+67	+120
Turkey	+1,113	+1,548	+2,262
Ukraine	-241	+669	+1,006

Turkey's increase of 1,113 ranked-firm lawyers since the 2019 report (and 2,262 lawyers more than in 2014) is the largest of all CEE countries.

Poland added 894 ranked-firm lawyers between 2017 and 2019, but only 188 more between 2019 and 2021. As a result, Turkey's boom in the last two years means that it overtook Poland in terms of the total increase in the number of lawyers since the *CEE by the Numbers* research started in 2014.

Turkey, Poland, Russia, and Ukraine each added over 1,000 lawyers to their total, compared to 2014.

In 2019 North Macedonia was the only market to have a decreasing number of lawyers working at ranked firms. As a result of a total drop of 152 lawyers between 2019 and 2021, Estonia now joins it.

AVERAGE SIZE OF LAW FIRMS

The top three has not changed between 2019 and 2021 when it comes to the average size of ranked law firms. Poland keeps its top spot with an average headcount of 41.63, followed by the Czech Republic in second and Lithuania in third, with 28.92 and 28.86, respectively.

While Austria also maintains its fourth spot, Romania dropped from fifth to seventh, with Russia and Hungary claiming the fifth and sixth spots.

Of the surveyed markets, Poland is the only one to average over 40 lawyers per ranked firm. Eight jurisdictions have an average between 20 and 30 and nine have an average between 10 and 20. Six markets average fewer than 10 lawyers per ranked firm.

While Kosovo maintains its last position from the 2019 report, its average is now 6.33, up from 1.40 in 2019. Country **Average Number of Lawyers** Poland 41.63 **Czech Republic** 28.92 Lithuania 28.86 Austria 24.04 Russia 23.83 22.90 Hungary Romania 22.82 Estonia 20.75 Latvia 20.67 Turkey 19.81 Ukraine 19.39 Serbia 17.17 Greece 16.17 Bulgaria 15.97 Belarus 15.69 Slovakia 13.13 Slovenia 11.92 Croatia 10.64 Albania 9.55 North Macedonia 9.50 Moldova 9.38 Bosnia and Herzegovina 8.00 Montenegro 6.91 Kosovo 6.33

21.28 the average number of lawyers working at a CEE ranked firm.

9.96 fewer lawyers on average at ranked firms in Austria between 2017 and 2021.

4.78 more lawyers on average at ranked firms in the Czech Republic between 2017 and 2021.

CHANGING TEAM SIZES

The 2019 *CEE by the Numbers* report found that the average size of ranked law firms has decreased across most of CEE, with only two jurisdictions (Turkey and Serbia) showing an uptick between 2017 and 2019.

In 2021, we see a reversal of that trend with all but two jurisdictions (Serbia and Slovenia) increasing the average number of lawyers at ranked firms over the last two years.

Serbia decreased by 0.59 while Slovenia's ranked firms have 1.54 fewer lawyers, on average, in 2021 than they had in 2019.

While Poland was one of the big losers alongside Austria between 2017 and 2019, it increased its average headcount the most between 2019 and 2021.

Austria, although it increased its average size of ranked firms between 2019 and 2021 by 2.7, still records the highest loss in terms of average headcount over the last four years, with the 2021 average 9.96 lower than the 2017 one.

Overall, ten countries increased their average size over the last four years and another ten decreased it, among the markets where 2017 data was available.

Country	Average Number of Lawyers at Ranked Firms in 2017	Average Number of Lawyers at Ranked Firms in 2019	Two Year Evolution	Four Year Evolution
Albania	5.9	4.65	+4.90	+3.65
Austria	34	21.34	+2.70	-9.96
Belarus	11	10.55	+5.14	+4.69
Bosnia and Herzegovina	N/A	5.93	+2.07	N/A
Bulgaria	14.64	12.11	+3.86	+1.33
Croatia	14.81	7.96	+2.68	-4.17
Czech Republic	24.14	23.21	+5.71	+4.78
Estonia	21.14	17.18	+3.57	-0.39
Greece	21.1	14.92	+1.25	-4.93
Hungary	18.62	17.39	+5.51	+4.28
Kosovo	N/A	1.40	+4.93	N/A
Latvia	18.05	13.46	+7.21	+2.62
Lithuania	29.14	22.58	+6.28	-0.28
Moldova	N/A	5.60	+3.78	N/A
Montenegro	N/A	4.31	+2.60	N/A
North Macedonia	11.17	5.29	+4.21	-1.67
Poland	43.05	31.50	+10.13	-1.42
Romania	27.46	21.23	+1.59	-4.64
Russia	27.09	20.62	+3.21	-3.26
Serbia	16.13	17.76	-0.59	+1.04
Slovakia	12.42	10.96	+2.17	+0.71
Slovenia	16.5	13.46	-1.54	-4.58
Turkey	15.81	19.04	+0.77	+4.00
Ukraine	17.15	16.62	+2.77	+2.24

SIZE VS NUMBER OF FIRMS

In the 2019 *CEE by the Numbers* report, looking in parallel at the change in the number of ranked firms and their average headcount, it would have either appeared that firms across CEE were streamlining or, as indicated to be more likely, it reflected, "at least in part, splintering of the markets, with spin-offs and new challengers able to challenge more established firms for dominance."

Looking at the same two data sets in 2021, a story of market consolidation can be read with most jurisdictions having fewer small firms ranked, thus explaining the trends of fewer ranked firms while the average number of lawyers increases. With 22 fewer ranked firms between 2019 and 2021 but with an increase in their average size of 10.13, Poland would seem to perfectly illustrate such consolidation. While at a different scale, Albania reinforces this narrative with nine less ranked firms (an almost 50% drop from 2019) but a 4.9 higher average size.

The one jurisdiction that stands out in this analysis is Turkey which, while adding 53 ranked firms, maintained a similar ranked firm average size (an increase of 0.77).

Country	Change in the Number of Ranked Law Firms (2019 to 2021)	Change in The Average Number of Lawyers at Ranked Firms (2019 to 2021)
Albania	-9	+4.90
Austria	-20	+2.70
Belarus	-4	+5.14
Bosnia and Herzegovina	-6	+2.07
Bulgaria	-18	+3.86
Croatia	-16	+2.68
Czech Republic	-16	+5.71
Estonia	-13	+3.57
Greece	-2	+1.25
Hungary	-12	+5.51
Kosovo	+1	+4.93
Latvia	-9	+7.21
Lithuania	-9	+6.28
Moldova	-2	+3.78
Montenegro	-2	+2.60
North Macedonia	-9	+4.21
Poland	-22	+10.13
Romania	0	+1.59
Russia	-13	+3.21
Serbia	+4	-0.59
Slovakia	+1	+2.17
Slovenia	+1	-1.54
Turkey	53	+0.77
Ukraine	-26	+2.77

Country	Change in the Number of Ranked Law Firms (2017 to 2021)	Change in The Average Number of Lawyers at Ranked Firms (2017 to 2021)
Albania	+1	+3.65
Austria	+35	-9.96
Belarus	+3	+4.69
Bulgaria	0	+1.33
Croatia	+7	-4.17
Czech Republic	+9	+4.78
Estonia	-1	-0.39
Greece	+41	-4.93
Hungary	0	+4.28
Latvia	-6	+2.62
Lithuania	0	-0.28
North Macedonia	0	-1.67
Poland	+28	-1.42
Romania	+25	-4.64
Russia	+60	-3.26
Serbia	+11	+1.04
Slovakia	+28	+0.71
Slovenia	+11	-4.58
Turkey	+64	+4.00
Ukraine	+30	+2.24

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While the data sets seem to indicate a consolidation in the last couple of years, comparing the evolution of the two metrics over the last four years still indicates CEE legal markets are more splintered now than they were in 2017.



LEGAL MARKET SATURATION



NUMBER OF FIRMS / GDP

One method of assessing the level of saturation in each market is to compare each country's gross domestic product (as reported by the World Bank for 2020) to the number of ranked firms in that specific market. When seen through this lens, same as in the 2019 CEE by the Numbers report, Montenegro appears to be the most crowded market, with Russia being the least crowded.

CountryWorld Bank 2020)Ranked FirmsRussia1,483,497.7812,679.47Poland594,164.696,829.48Austria430,947.395,670.36Turkey720,101.215,373.89Czech Republic245,349.494,718.26Hungary155,012.933,974.69Belarus60,258.243,766.14Romania248,715.553,503.04Lithuania55,887.272,540.33Greece189,410.112,282.05Ukraine155,582.012,254.81Latvia33,505.192,233.68Slovenia53,589.612,143.58Bosnia and Herzegovina19,788.421,978.84Slovakia104,574.151,936.56Bulgaria69,105.11,771.93Croatia55,966.581,695.96Estonia30,650.291,532.51Moldova11,914.041,489.26Albania14,799.621,345.42Kosovo7,611.41,268.57Serbia52,960.131,220.65North Macedonia12,266.951,022.25		GDP in USD Billion (Source:	2021 Ratio: GDP / Number of
Poland 594,164.69 6,829.48 Austria 430,947.39 5,670.36 Turkey 720,101.21 5,373.89 Czech Republic 245,349.49 4,718.26 Hungary 155,012.93 3,974.69 Belarus 60,258.24 3,766.14 Romania 248,715.55 3,503.04 Lithuania 55,887.27 2,540.33 Greece 189,410.11 2,282.05 Ukraine 155,582.01 2,254.81 Latvia 33,505.19 2,233.68 Slovenia 53,589.61 2,143.58 Bosnia and Herzegovina 19,788.42 1,978.84 Slovakia 104,574.15 1,936.56 Bulgaria 69,105.1 1,771.93 Croatia 55,966.58 1,695.96 Estonia 30,650.29 1,532.51 Moldova 11,914.04 1,489.26 Albania 14,799.62 1,345.42 Kosovo 7,611.4 1,268.57 Serbia 52,960.13 1,26	Country		
Austria Statua Statua Statua Statua Statua Statua Statua Statua Austria Statua Statua<	Russia	1,483,497.78	12,679.47
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Lithuania 55,887.27 2,540.33 Greece 189,410.11 2,282.05 Ukraine 155,582.01 2,254.81 Latvia 33,505.19 2,233.68 Slovenia 53,589.61 2,143.58 Bosnia and Herzegovina 19,788.42 1,978.84 Slovakia 104,574.15 1,936.56 Bulgaria 69,105.1 1,771.93 Croatia 55,966.58 1,695.96 Estonia 30,650.29 1,532.51 Moldova 11,914.04 1,489.26 Albania 14,799.62 1,345.42 Kosovo 7,611.4 1,268.57 Serbia 52,960.13 1,260.96	Belarus	60,258.24	3,766.14
Greece 189,410.11 2,282.05 Ukraine 155,582.01 2,254.81 Latvia 33,505.19 2,233.68 Slovenia 53,589.61 2,143.58 Bosnia and Herzegovina 19,788.42 1,978.84 Slovekia 104,574.15 1,936.56 Bulgaria 69,105.1 1,771.93 Croatia 55,966.58 1,695.96 Estonia 30,650.29 1,532.51 Moldova 11,914.04 1,489.26 Albania 14,799.62 1,345.42 Kosovo 7,611.4 1,268.57 Serbia 52,960.13 1,022.25	Romania	248,715.55	3,503.04
Ukraine 155,582.01 2,254.81 Latvia 33,505.19 2,233.68 Slovenia 53,589.61 2,143.58 Bosnia and Herzegovina 19,788.42 1,978.84 Slovakia 104,574.15 1,936.56 Bulgaria 69,105.1 1,771.93 Croatia 55,966.58 1,695.96 Estonia 30,650.29 1,532.51 Moldova 11,914.04 1,489.26 Albania 14,799.62 1,345.42 Kosovo 7,611.4 1,268.57 Serbia 52,960.13 1,260.96 North Macedonia 12,266.95 1,022.25	Lithuania	55,887.27	2,540.33
Latvia 33,505.19 2,233.68 Slovenia 53,589.61 2,143.58 Bosnia and Herzegovina 19,788.42 1,978.84 Slovakia 104,574.15 1,936.56 Bulgaria 69,105.1 1,771.93 Croatia 55,966.58 1,695.96 Estonia 30,650.29 1,532.51 Moldova 11,914.04 1,489.26 Albania 14,799.62 1,345.42 Kosovo 7,611.4 1,268.57 Serbia 52,960.13 1,260.96 North Macedonia 12,266.95 1,022.25	Greece	189,410.11	2,282.05
Slovenia 53,589.61 2,143.58 Bosnia and Herzegovina 19,788.42 1,978.84 Slovakia 104,574.15 1,936.56 Bulgaria 69,105.1 1,771.93 Croatia 55,966.58 1,695.96 Estonia 30,650.29 1,532.51 Moldova 11,914.04 1,489.26 Albania 14,799.62 1,345.42 Kosovo 7,611.4 1,268.57 Serbia 52,960.13 1,260.96 North Macedonia 12,266.95 1,022.25	Ukraine	155,582.01	2,254.81
Bosnia and Herzegovina 19,788.42 1,978.84 Slovakia 104,574.15 1,936.56 Bulgaria 69,105.1 1,771.93 Croatia 55,966.58 1,695.96 Estonia 30,650.29 1,532.51 Moldova 11,914.04 1,489.26 Albania 14,799.62 1,345.42 Kosovo 7,611.4 1,268.57 Serbia 52,960.13 1,260.96 North Macedonia 12,266.95 1,022.25	Latvia	33,505.19	2,233.68
Slovakia 104,574.15 1,936.56 Bulgaria 69,105.1 1,771.93 Croatia 55,966.58 1,695.96 Estonia 30,650.29 1,532.51 Moldova 11,914.04 1,489.26 Albania 14,799.62 1,345.42 Kosovo 7,611.4 1,268.57 Serbia 52,960.13 1,260.96 North Macedonia 12,266.95 1,022.25	Slovenia	53,589.61	2,143.58
Bulgaria 69,105.1 1,771.93 Croatia 55,966.58 1,695.96 Estonia 30,650.29 1,532.51 Moldova 11,914.04 1,489.26 Albania 14,799.62 1,345.42 Kosovo 7,611.4 1,268.57 Serbia 52,960.13 1,260.96 North Macedonia 12,266.95 1,022.25	Bosnia and Herzegovina	19,788.42	1,978.84
Croatia 55,966.58 1,695.96 Estonia 30,650.29 1,532.51 Moldova 11,914.04 1,489.26 Albania 14,799.62 1,345.42 Kosovo 7,611.4 1,268.57 Serbia 52,960.13 1,260.96 North Macedonia 12,266.95 1,022.25	Slovakia	104,574.15	1,936.56
Estonia 30,650.29 1,532.51 Moldova 11,914.04 1,489.26 Albania 14,799.62 1,345.42 Kosovo 7,611.4 1,268.57 Serbia 52,960.13 1,260.96 North Macedonia 12,266.95 1,022.25	Bulgaria	69,105.1	1,771.93
Moldova 11,914.04 1,489.26 Albania 14,799.62 1,345.42 Kosovo 7,611.4 1,268.57 Serbia 52,960.13 1,260.96 North Macedonia 12,266.95 1,022.25	Croatia	55,966.58	1,695.96
Albania 14,799.62 1,345.42 Kosovo 7,611.4 1,268.57 Serbia 52,960.13 1,260.96 North Macedonia 12,266.95 1,022.25	Estonia	30,650.29	1,532.51
Kosovo 7,611.4 1,268.57 Serbia 52,960.13 1,260.96 North Macedonia 12,266.95 1,022.25	Moldova	11,914.04	1,489.26
Serbia 52,960.13 1,260.96 North Macedonia 12,266.95 1,022.25	Albania	14,799.62	1,345.42
North Macedonia 12,266.95 1,022.25	Kosovo	7,611.4	1,268.57
	Serbia	52,960.13	1,260.96
Montenearo 4 778 58 434 42	North Macedonia	12,266.95	1,022.25
	Montenegro	4,778.58	434.42

Compared to the 2019 report, Turkey dropped from the second spot to the fourth. Romania is also two spots lower into the eighth position, followed by Lithuania that jumped up to ninth from 12th. Overall, CEE markets seem to be less crowded now than in 2019, with 17 of the 24 jurisdictions increasing their ratio, while Turkey, Kosovo, Greece, Slovenia, Serbia, Slovakia, and Russia have a lower ratio than in 2019.

NOVEMBER 2021

LEGAL MARKET SATURATION

Country	GDP in USD Billion (Source:	2019 Ratio: GDP / Number of
. .	World Bank 2018)	Ranked Firms
Russia	1,657,553	12,750.41
Turkey	766,509	9,463.07
Poland	585,782	5,374.15
Austria	455,736	4,747.25
Czech Republic	244,105	3,589.78
Romania	239,552	3,373.97
Hungary	155,703	3,053.00
Belarus	59,662	2,983.10
Greece	218,031	2,565.07
Slovenia	54,235	2,259.79
Slovakia	106,472	2,008.91
Lithuania	53,251	1,717.77
Kosovo	7,900	1,580.00
Latvia	34,849	1,452.04
Ukraine	130,832	1,377.18
Serbia	50,508	1,329.16
Bosnia and Herzegovina	19,781	1,318.73
Croatia	60,805	1,240.92
Bulgaria	65,132	1,142.67
Moldova	11,309	1,130.90
Estonia	30,284	917.70
Albania	15,058	752.90
North Macedonia	12,672	603.43
Montenegro	5,452	419.38



GDP / NUMBER OF LAWYERS

Russia is also least crowded when comparing the number of lawyers at ranked firms against its GDP, with a GDP to ranked-firm lawyers ratio of 532.10. Because of their relatively small average ranked firm sizes, Bosnia and Herzegovina and Belarus push their way among the top five least saturated markets.

	GDP in USD Billion (Source:	2021 Ratio: GDP / Number of
Country	World Bank 2020)	Ranked Firm Lawyers
Russia	1,483,497.78	532.10
Turkey	720,101.21	271.22
Bosnia and Herzegovina	19,788.42	247.36
Belarus	60,258.24	240.07
Austria	430,947.39	235.88
Kosovo	7,611.4	200.30
Slovenia	53,589.61	179.83
Hungary	155,012.93	173.59
Poland	594,164.69	164.04
Czech Republic	245,349.49	163.13
Croatia	55,966.58	159.45
Moldova	11,914.04	158.85
Romania	248,715.55	153.53
Slovakia	104,574.15	147.50
Greece	189,410.11	141.14
Albania	14,799.62	140.95
Ukraine	155,582.01	116.28
Bulgaria	69,105.1	110.92
Latvia	33,505.19	108.08
North Macedonia	12,266.95	107.60
Lithuania	55,887.27	88.01
Estonia	30,650.29	73.86
Serbia	52,960.13	73.45
Montenegro	4,778.58	62.88

In contrast Poland, with its highest average ranked firm size, drops from the second spot in the previous ranking to the ninth position in this one. Despite having only 11 ranked firms, with an average of only 6.91 lawyers at each, Montenegro seems to be most crowded in both rankings simply due to its USD 4,778.58 billion GDP.

CEE BY THE NUMBERS



Country	Total Number of Lawyers at Ranked Firms (2019)	GDP in USD Billion (Source: World Bank 2018)	2019 Ratio: GDP / Number of Ranked Firm Lawyers
Kosovo	7	7,900	1,128.57
Russia	2,681	1,657,553	618.26
Turkey	1,542	766,509	497.09
Belarus	211	59,662	282.76
Austria	2,049	455,736	222.42
Bosnia and Herzegovina	89	19,781	222.26
Moldova	56	11,309	201.95
Slovakia	581	106,472	183.26
Hungary	887	155,703	175.54
Greece	1,268	218,031	171.95
Poland	3,434	585,782	170.58
Slovenia	323	54,235	167.91
Albania	93	15,058	161.91
Romania	1,507	239,552	158.96
Croatia	390	60,805	155.91
Czech Republic	1,578	244,105	154.69
North Macedonia	111	12,672	114.16
Latvia	323	34,849	107.89
Montenegro	56	54,52	97.36
Bulgaria	690	65,132	94.39
Ukraine	1,579	130,832	82.86
Lithuania	700	53,251	76.07
Serbia	675	50,508	74.83
Estonia	567	30,284	53.41

SATURATION VS GROWTH

In the 2019 *CEE by the Numbers* report, it was shown that Russia, Turkey, Belarus, Slovakia, Austria, Greece, and Albania – the least saturated markets based on the 2017 GDP-to-ranked-law-firm metric – were also, for the most part, the markets where the number of ranked firms increased the most between 2017 and 2019.

While Turkey, the country with the second smallest saturation on the 2019 GDP-to-ranked-law-firm metric

did register a spike in the number of ranked law firms between 2019 and 2021, Russia, the least saturated market actually decreased by 13 law firms. That, however, might be a reflection of the consolidation trend over the last two years (see page 14). If the scope is widened and growth over the last four years is looked at instead, Russia registered the second-largest growth in terms of the number of ranked law firms, by adding 60 since 2017.

Country	Saturation Ratio in 2019	Growth in the Number of Firms Between 2019 and 2021	Growth in the Number of Firms Between 2017 and 2021
Turkey	9,463.07	+53	+64
Serbia	1,329.16	+4	+11
Kosovo	1,580	+1	N/A
Slovenia	2,259.79	+1	+11
Slovakia	2,008.91	+1	+28
Romania	3,373.97	0	+25
Moldova	1,130.9	-2	N/A
Greece	2,565.07	-2	+41
Montenegro	419.38	-2	N/A
Belarus	2,983.1	-4	+3
Bosnia and Herzegovina	1,318.73	-6	N/A
Albania	752.9	-9	+1
Latvia	1,452.04	-9	-6
North Macedonia	603.43	-9	0
Lithuania	1,717.77	-9	0
Hungary	3,053	-12	0
Russia	12,750.41	-13	+60
Estonia	917.7	-13	-1
Czech Republic	3,589.78	-16	+9
Croatia	1,240.92	-16	+7
Bulgaria	1,142.67	-18	0
Austria	4,747.25	-20	+35
Poland	5,374.15	-22	+28
Ukraine	1,377.18	-26	+30

A similar link can be seen when comparing the GDPto-ranked-firm-lawyer metric to the evolution of the number of lawyers at ranked firms over the years. Highly saturated, with a ratio of only 82.86, Ukraine saw the sharpest decrease between 2019 and 2021. It does, however, still have 669 more lawyers at ranked firms today than it did in 2017.

In contrast, Turkey, with one of the highest ratios (and lowest saturations) in the region, has ballooned, adding 1,113 to the total number of lawyers working at ranked firms between 2019 and 2021.

While Russia, with an even higher ratio in 2019, only grew by 107 between 2019 and 2021, it did add a total of 1,244 since 2017.

Poland, an already relatively crowded market in 2019 based on its ratio of 170.58, still added 188 lawyers since 2019, and a total of 1,082 since 2017.

Kosovo, with the smallest saturation in 2019, has since added 31 ranked-firm lawyers to the seven it already had, a fivefold expansion of the market.

Country	GDP to Number of Lawyers Ratio in 2019	Ranked Firm Lawyers Growth 2019 to 2021	Ranked Firm Lawyers Growth 2017 to 2021
Turkey	497.09	+1,113	+1,548
Poland	170.58	+188	+1,082
Slovakia	183.26	+128	+386
Romania	158.96	+113	+357
Russia	618.26	+107	+1,244
Greece	171.95	+74	+456
Serbia	74.83	+46	+221
Belarus	282.76	+40	+108
Kosovo	1,128.57	+31	N/A
Montenegro	97.36	+20	N/A
Moldova	201.95	+19	N/A
Albania	161.91	+12	+46
Hungary	175.54	+6	+167
North Macedonia	114.16	+3	-20
Bosnia and Herzegovina	222.26	-9	N/A
Latvia	107.89	-13	-69
Slovenia	167.91	-25	+67
Croatia	155.91	-39	-34
Lithuania	76.07	-65	-6
Bulgaria	94.39	-67	+52
Czech Republic	154.69	-74	+466
Estonia	53.41	-152	-29
Austria	222.42	-222	+433
Ukraine	82.86	-241	+669

TYPES OF FIRMS



CEE OVERVIEW: KINDS OF FIRMS

Ranked Firms by Type In CEE





Of the 876 law firms ranked across the surveyed countries, 772 were Domestic, 39 were International, and 34 were Regional.

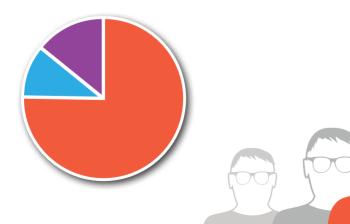
29 additional unranked Domestic firms were looked at, as they were part of a Network that included ranked Domestic firms (see definitions on page 3).

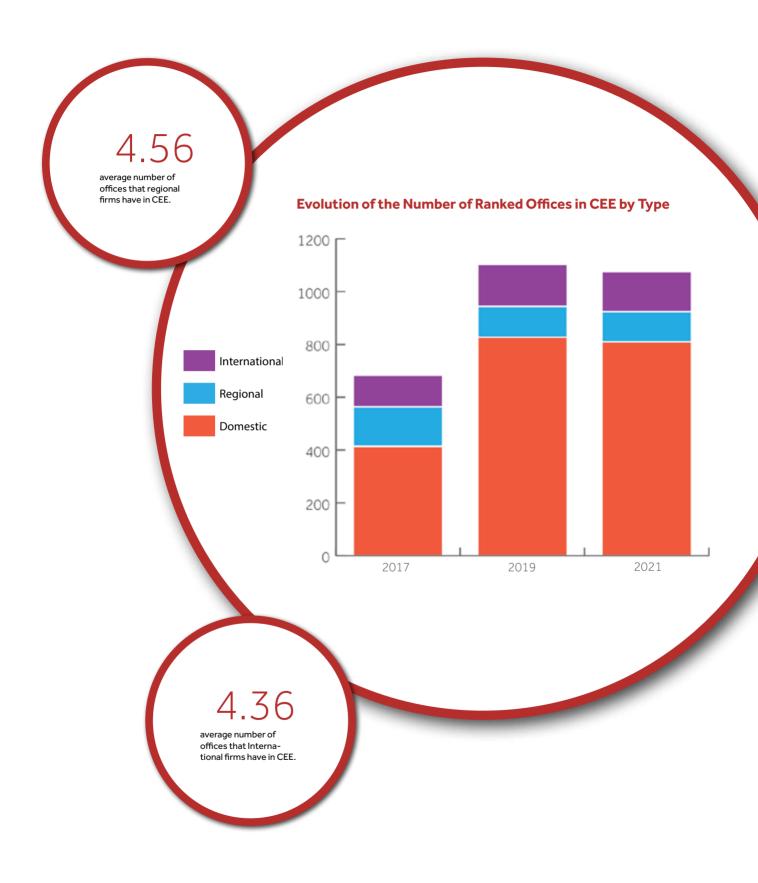
Domestic firms have a total of 810 offices across the region (839 if Network firms are added), out of which 799 are ranked in either *Chambers & Partners* or *Legal 500*.

Regional firms have a total of 155 offices across CEE, while International ones have 170. Of those, 114 Regional firm offices are ranked, while 144 of the International offices show up in the rankings.

813%

Ranked Offices by Type In CEE





REGIONAL FIRMS IN CEE

Similarly to the 2019 *CEE by the Numbers* reports' findings, the Baltic States have the most Regional firms, with a large number of pan-Baltic firms. In terms of ranked offices, Estonia and Lithuania share the first spot with 12 offices of regional firms, each. When looking at the total number of firm offices, ranked or unranked, Lithuania edges ahead with 15 offices.

Greece, Moldova, and Kosovo continue to attract little attention from regional firms with Greece and Moldova having one each, while Kosovo has zero ranked offices but two unranked offices of regional firms.

When looking at the percentage of ranked offices, 17 of the surveyed markets have offices of Regional firms representing anywhere between 5% and 25% of the total number of ranked offices. In the Baltics, that percentage jumps to 54.55% in Lithuania and 60% in both Estonia and Latvia.

Country	Number of Ranked Offices of Regional Firms	Total Number of Regional Firm Offices
Lithuania	12	13
Estonia	12	15
Latvia	9	13
Romania	8	12
Czech Republic	7	8
Russia	7	10
Serbia	6	7
Slovakia	6	8
Ukraine	6	9
Hungary	5	10
Austria	4	4
Belarus	4	7
Slovenia	4	7
Poland	4	8
Bulgaria	4	9
Croatia	3	5
Turkey	3	5
Montenegro	2	3
Bosnia and Herzegovina	2	4
North Macedonia	2	4
Albania	2	6
Greece	1	1
Moldova	1	1
Kosovo	0	2

CEE BY THE NUMBERS

57.9%

of ranked offices in the Baltics are offices of Regional firms.



Country	Number of Ranked Offices of Regional Firms	% of the Total Number of Ranked Offices in the County
Estonia	12	60.00%
Latvia	9	60.00%
Lithuania	12	54.55%
Belarus	4	25.00%
Bosnia and Herzegovina	2	20.00%
Albania	2	18.18%
Montenegro	2	18.18%
Slovenia	4	16.00%
North Macedonia	2	15.38%
Serbia	6	14.29%
Czech Republic	7	13.46%
Hungary	5	12.50%
Moldova	1	12.50%
Romania	8	11.27%
Slovakia	6	11.11%
Bulgaria	4	10.26%
Croatia	3	9.09%
Ukraine	6	8.70%
Russia	7	5.98%
Austria	4	5.13%
Poland	4	4.60%
Turkey	3	2.24%
Greece	1	1.20%
Kosovo	0	0.00%

INTERNATIONAL FIRMS IN CEE

Although Russia ranked mid-table in terms of the number of Regional firms doing business in the country, it leads the way in the number of International firms on the ground, as 29 have offices in the country, 28 of which are ranked.

Poland is in the second spot, with 19 ranked offices and 20 in total, despite it being ranked 14th in terms of the number of offices of regional firms.

The Baltic States dropped in this ranking, with only Eversheds Sutherland and some or all of the Big Four's legal teams operating in the three countries.

Kosovo is the only jurisdiction covered in this report without any International firm offices at all. Moldova joins it as well, if only ranked offices are counted.

Country	Number of Ranked Offices of International Firms	Total Number of International Firm Offices
Russia	28	29
Poland	19	20
Czech Republic	13	15
Hungary	13	13
Slovakia	10	12
Turkey	9	10
Greece	10	10
Romania	9	9
Austria	9	9
Ukraine	6	7
Bulgaria	4	5
Latvia	2	4
Serbia	2	4
Estonia	1	3
Lithuania	1	3
Belarus	0	2
Bosnia and Herzegovina	1	2
Albania	1	2
Montenegro	2	2
Slovenia	2	2
North Macedonia	1	2
Croatia	1	2
Moldova	0	1
Kosovo	0	0

CEE BY THE NUMBERS

Country	Number of Ranked Offices of International Firms	% of the Total Number of Ranked Offices in the County
Hungary	13	32.50%
Czech Republic	15	25.00%
Russia	29	23.93%
Poland	20	21.84%
Slovakia	12	18.52%
Montenegro	2	18.18%
Latvia	4	13.33%
Romania	9	12.68%
Greece	10	12.05%
Austria	9	11.54%
Bulgaria	5	10.26%
Bosnia and Herzegovina	2	10.00%
Albania	2	9.09%
Ukraine	7	8.70%
Slovenia	2	8.00%
North Macedonia	2	7.69%
Turkey	10	6.72%
Estonia	3	5.00%
Serbia	4	4.76%
Lithuania	3	4.55%
Croatia	2	3.03%
Belarus	2	0.00%
Moldova	1	0.00%
Kosovo	0	0.00%





31

MARKET BREAKDOWN BY TYPE

Primarily as the result of pan-Baltic alliances, the Baltics are again at the top of the table when comparing the number of ranked Regional and International firms to that of Domestic firms.

It seems that the trend of fewer ranked firms across the region has taken a heavier toll on Domestic firms, with the percentage of regional or international firms' ranked offices increasing in all but five markets: Kosovo, Belarus, Turkey, Montenegro, and Slovenia.

Latvia jumped from 45.83% in 2019 to 86.67% in 2021, with Estonia and Latvia following closely and reaching 75% and 68.18%, respectively.

Hungary, which has the highest percentage outside of the Baltics, increased from 37.25% to 45%. At the other pole, Turkey added 134 ranked offices between 2019 and 2021, leading to a decrease of 2.5 percentage points.

Country	% of Ranked Offices of Regional and International Firms	
Latvia	86.67%	
Estonia	75.00%	
Lithuania	68.18%	
Hungary	45.00%	
Czech Republic	42.31%	
Bosnia and Herzegovina	40.00%	
Belarus	37.50%	
Montenegro	36.36%	
Albania	36.36%	
Slovakia	33.33%	
Russia	30.77%	
North Macedonia	30.77%	
Poland	27.59%	
Moldova	25.00%	
Slovenia	24.00%	
Romania	23.94%	
Serbia	23.81%	
Bulgaria	23.08%	
Ukraine	18.84%	
Austria	16.67%	
Croatia	15.15%	
Greece	13.25%	
Turkey	9.70%	
Kosovo	0.00%	

CEE BY THE NUMBERS

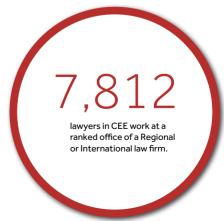


10 jurisdictions in CEE have decreased the percentage of Domestic firms ranked.

Country	% of Ranked Offices of Regional and International Firms in 2019	% of Ranked Offices of Regional and International Firms in 2021	Evolution
Latvia	45.83%	86.67%	40.84
Estonia	45.45%	75.00%	29.55
Lithuania	45.16%	68.18%	23.02
Albania	20.00%	36.36%	16.36
Bosnia and Herzegovina	26.67%	40.00%	13.33
North Macedonia	19.05%	30.77%	11.72
Bulgaria	12.28%	23.08%	10.80
Czech Republic	32.35%	42.31%	9.96
Hungary	37.25%	45.00%	7.75
Serbia	18.42%	23.81%	5.39
Moldova	20.00%	25.00%	5.00
Russia	26.15%	30.77%	4.62
Greece	9.41%	13.25%	3.84
Poland	23.85%	27.59%	3.74
Austria	13.54%	16.67%	3.13
Croatia	12.24%	15.15%	2.91
Romania	22.54%	23.94%	1.40
Slovakia	32.08%	33.33%	1.25
Ukraine	17.89%	18.84%	0.95
Slovenia	25.00%	24.00%	-1.00
Montenegro	38.46%	36.36%	-2.10
Turkey	12.20%	9.70%	-2.50
Belarus	40.00%	37.50%	-2.50
Kosovo	20.00%	0.00%	-20.00

TOTAL HEADCOUNT BY TYPE

Country	Total Number of Lawyers at Ranked Offices	Total Number of Lawyers at Ranked Offices of Domestic Firms	Total Number of Lawyers at Ranked Offices of Regional Firms	Total Number of Lawyers at Ranked Offices of International Firms	% of Lawyers at Ranked Offices of International or Regional Firms
Poland	3,622	2,199	123	1,300	39.29%
Russia	2,788	1,451	264	1,073	47.96%
Turkey	2,655	2,239	100	316	15.67%
Austria	1,841	1,122	442	277	39.05%
Romania	1,620	1,143	153	324	29.44%
Czech Republic	1,504	903	164	437	39.96%
Greece	1,342	1,120	34	188	16.54%
Ukraine	1,338	1,063	113	162	20.55%
Hungary	907	438	103	366	51.71%
Serbia	721	541	150	30	24.97%
Slovakia	709	491	76	142	30.75%
Lithuania	635	155	463	17	75.59%
Bulgaria	623	494	55	74	20.71%
Estonia	415	75	310	30	81.93%
Croatia	351	290	38	23	17.38%
Latvia	310	63	207	40	79.68%
Slovenia	298	226	45	27	24.16%
Belarus	251	200	51	0	20.32%
North Macedonia	123	104	12	7	15.45%
Albania	105	75	14	16	28.57%
Bosnia and Herzegovina	80	56	15	9	30.00%
Montenegro	76	58	6	12	23.68%
Moldova	75	71	4	0	5.33%
Kosovo	38	38	0	0	0.00%



CEE LEGAL MATTERS

NUMBER OF PARTNERS BY TYPE

Country	Total Number of Partners at Ranked Offices	Total Number of Partners at Ranked Offices of Domestic Firms	Total Number of Partners at Ranked Offices of Regional Firms	Total Number of Partners at Ranked Offices of International Firms	% of Partners at Ranked Offices of International or Regional Firms
Poland	784	508	22	254	35.20%
Russia	671	394	49	228	41.28%
Austria	616	377	132	107	38.80%
Turkey	541	465	20	56	14.05%
Romania	387	301	33	53	22.22%
Greece	364	320	0	44	12.09%
Czech Republic	310	201	35	74	35.16%
Ukraine	293	243	19	31	17.06%
Hungary	249	158	21	70	36.55%
Serbia	175	137	32	6	21.71%
Bulgaria	167	146	10	11	12.57%
Lithuania	159	38	116	5	76.10%
Slovakia	144	108	13	23	25.00%
Estonia	125	25	94	6	80.00%
Croatia	109	94	8	7	13.76%
Slovenia	93	78	12	3	16.13%
Latvia	63	14	44	5	77.78%
Belarus	47	40	7	0	14.89%
Albania	36	31	4	1	13.89%
North Macedonia	31	28	1	2	9.68%
Bosnia and Herzegovina	28	23	2	3	17.86%
Moldova	21	21	0	0	0.00%
Montenegro	20	17	1	2	15.00%
Kosovo	20	20	0	0	0.00%



REGIONAL FIRM COVERAGE

Firm	Number of CEE Countries	Number of Lawyers in CEE
Wolf Theiss	13	340
Schoenherr	12	357
BNT Attorneys	10	113
Peterka & Partners	9	103
Kinstellar	7	178
Cerha Hempel	7	159
Karanovic & Partners	6	120
Noerr	6	103

Honorable mentions: Cobalt, Magnusson, ODI Law Firm, and Sorainen (in four countries each).

INTERNATIONAL FIRM COVERAGE

Firm	Number of CEE Countries	Number of Lawyers in CEE
CMS	17	465
Eversheds Sutherland	10	255
Dentons	8	606
Baker Mckenzie	7	527
DLA Piper	7	399
Taylor Wessing	6	128
White & Case	5	199
Clifford Chance	5	148
Allen & Overy	5	141

Honorable mentions: Bird & Bird, Norton Rose Fulbright, and Squire Patton Boggs (in four countries each).

CEE NETWORKS COVERAGE

Firm	Number of CEE Countries	Number of Lawyers in CEE
SEE Legal	12	375
Adriala	9	86
SCWP Schindhelm	8	145
Pontes	7	98
SELA	7	89
CEE Attorneys	7	67
NGL Symbio	6	163
Act Legal	6	148
TLA	6	101
Rivet:net	6	92

BIG 4 / TAX AND AUDIT COVERAGE

Firm	Number of CEE Countries	Number of Lawyers in CEE
Deloitte Legal	19	425
EY Law	19	276
PwC Legal	12	197
KPMG Legal	9	182
	+	
Ecovis (Tax)	12	34
BDO (Tax)	10	55

DOMESTICS GAINING GROUND

Between 2014 and 2017 the number of ranked International and Regional firms has increased only marginally (from 37 to 40 and from 30 to 32, respectively), whereas the number of ranked Domestic firms has almost doubled.

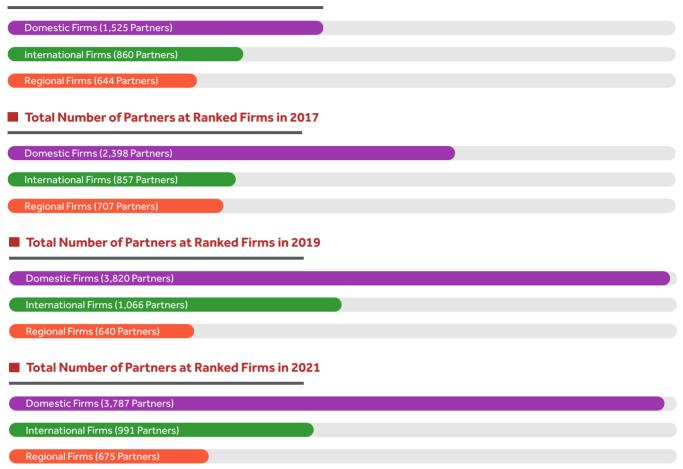
Between 2017 and 2019 the number of International ranked firms present in CEE grew by another four firms, whereas the number of ranked Regional firms went back to 30. Domestic firms recorded the greatest growth in the total number of offices of ranked firms, jumping from 228 offices in 2014 to 417 in 2017, and then to 827 in 2019. International firms had 127 ranked offices in CEE in 2014, then only 119 in 2017, before jumping up to 150 in 2019 (though it should be noted that the 2019 *CEE by the Numbers* report was the first to factor in the Big Four-affiliated law firms).

The period of 2019 to 2021 has marked a general decrease in the number of offices ranked across the region. The one element that stands out is the increase in the number of Partners at Regional firms, despite the decrease in the number of offices covered.

Number of Ranked Offices in 2014 Domestic Firms (228 Offices) International Firms (127 Offices) Regional Firms (126 Office) Number of Ranked Offices in 2017 Domestic Firms (417 Offices) International Firms (119 Offices) Regional Firms (150 Offices) Number of Ranked Offices in 2019 Domestic Firms (827 Offices) International Firms (159 Offices) Regional Firms (117 Offices) Number of Ranked Offices in 2021 Domestic Firms (799 Offices) International Firms (144 Offices) Regional Firms (114 Offices)



Total Number of Partners at Ranked Firms in 2014



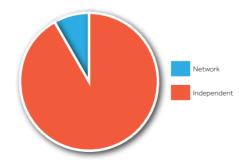
DOMESTICS IN CEE NETWORKS

Of the 799 Domestic ranked firms in the region, 65 joined a regional Network.

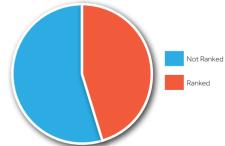
Looking at the full membership list of those regional Networks, they total 143 offices between 15 Networks.

Of those 143 offices, 65 are ranked and 78 are not.

Ranked Domestic Firms: Independent or in a Regional Network



Firms Within a Network: Ranked or Not Ranked



TOP HEAVY?



LAWYERS TO PARTNERS RATIO

In order to better understand the seniority structures of law firms across CEE, we calculated the average associate to partner ratio in each country.

Given the relatively small size of the markets and of the law firms working within them, it is perhaps not a big surprise that that ratio is lowest in Kosovo.

Comparing the current numbers to those across the three studies, North Macedonia is the only jurisdiction that seems to be more top-heavy in 2021 than in 2014, primarily due to a considerable drop in its ratio between 2017 and 2019.

Belarus, which currently holds the top spot in terms of the average number of lawyers to partners ratio (5.34) registered a steady growth on this metric.

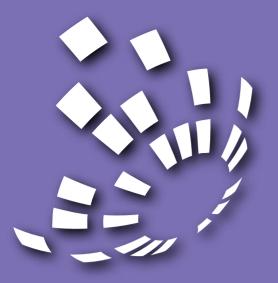
In the period between 2019 and 2021, the countries with the most progress towards being less top-heavy were, in order, Latvia, Slovakia, Moldova, and Belarus.



ountry	Average Number of Lawyers per Partner
Kosovo	1.90
Bosnia and Herzegovina	2.86
Albania	2.92
Austria	2.99
Slovenia	3.20
Croatia	3.22
Estonia	3.32
Moldova	3.57
Hungary	3.64
Greece	3.69
Bulgaria	3.73
Montenegro	3.80
North Macedonia	3.97
Lithuania	3.99
Serbia	4.12
Russia	4.15
Romania	4.19
Ukraine	4.57
Poland	4.62
Czech Republic	4.85
Turkey	4.91
Latvia	4.92
Slovakia	4.92
Belarus	5.34

The average number of lawyers per partner at ranked firms in CEE is 4.11. How does your firm compare? Let us know at press@ceelm.com along with any thoughts on this study.

CEE BY THE NUMBERS



Country	Lawyers Per Partner (2014)	Lawyers Per Partner (2017)	Lawyers Per Partner (2019)	2-Year Evolution	4-Year Evolution	7-Year Evolution
North Macedonia	4.09	5.32	3.58	0.39	-1.35	-0.12
Albania	2.38	2.6	2.58	0.34	0.32	0.54
Romania	3.61	3.8	4.1	0.09	0.39	0.58
Estonia	2.59	2.78	3.44	-0.12	0.54	0.73
Lithuania	2.98	3.35	3.57	0.42	0.64	1.01
Austria	1.94	2.2	3.07	-0.08	0.79	1.05
Croatia	2.08	3.27	3.33	-0.11	-0.05	1.14
Slovenia	2.02	2.54	3.8	-0.6	0.66	1.18
Bulgaria	2.53	2.7	3.24	0.49	1.03	1.2
Greece	2.46	3.06	3.23	0.46	0.63	1.23
Poland	3.01	4.17	3.98	0.64	0.45	1.61
Hungary	1.95	3.55	3.49	0.15	0.09	1.69
Serbia	2.31	3.33	4.14	-0.02	0.79	1.81
Latvia	2.77	3.37	3.55	1.37	1.55	2.15
Slovakia	2.55	3.69	3.63	1.29	1.23	2.37
Russia	1.77	4.09	3.94	0.21	0.06	2.38
Czech Republic	2.46	3.84	4.21	0.64	1.01	2.39
Turkey	1.98	4.02	4.36	0.55	0.89	2.93
Ukraine	1.44	4.81	4.36	0.21	-0.24	3.13
Belarus	2.14	3.41	4.31	1.03	1.93	3.2
Bosnia and Herzegovina	N/A	N/A	3.07	-0.21	N/A	N/A
Kosovo	N/A	N/A	2.33	-0.43	N/A	N/A
Moldova	N/A	N/A	2.33	1.24	N/A	N/A
Montenegro	N/A	N/A	2.95	0.85	N/A	N/A

7.9 the lawyers to partners ratio at Big 4 affiliated firms – highest of all types. 3.13 more lawyers per part-

more lawyers per partner working at Ukrainian ranked law firms in 2021 compared to 2014

3.2

more lawyers per partner working at Belarusian ranked law firms in 2021 compared to 2014

0.46

more lawyers per partner working at ranked offices of international firms in 2021 than in 2014.

0.53

less lawyers per partner, on average, working at Domestic firms than at Regional firms, between 2014 and 2021.

0.79

less lawyers per partner, on average, working at Domestic firms than at International firms, between 2014 and 2021.

RATIO BY TYPE OF FIRM

Similarly to the 2019 *CEE by the Numbers* report, on average in CEE, the lawyers-to-partner ratio tends to be lower in Domestic firms (an average of 3.86), than in Regional (4.36) and International (4.91) firms.

Looking at the same data from the previous reports in 2014, 2017, and 2019, these ratios seem to fluctuate in a similar direction, irrespective of the type of firm, for the most part. The one deviation was Regional firms between 2021 and 2019.

However, the range of the fluctuation seems to be impacted by the type of firm we are looking at, with International firms seemingly having a higher fluctuation. For example, while the ratio decreased for all between 2014 and 2017, it did so by 1 for Domestic firms and by 1.23 for International firms. The exact same values, just in reverse, were registered between 2017 and 2019, and, between 2019 and 2021, the ratio increased by only 0.2 in the case of Domestic firms, while increasing by 0.46 in the case of International firms.

The novel category for this edition of *CEE by the Numbers* – that of Domestic firms that are a part of a regional Network – seems to be the most top-heavy category with a lawyers-to-partner ratio of 3.26.

Domestic Firms (3.86 Lawyers per Partner)

Domestic Firms in a Network (3.26 Lawyers per Partner

Regional Firms (4.36 Lawyers per Partner)

International Firms (4.91 Lawyers per Partner)

Country	Lawyers Per Partner (2014)	Lawyers Per Partner (2017)	Lawyers Per Partner (2019)	Lawyers Per Partner (2021)
Domestic	3.66	2.66	3.66	3.86
Regional	4.22	2.96	4.42	4.36
International	4.45	3.22	4.45	4.91

Country	2014 - 2017 Change	2017 - 2019 Change	2019 - 2021 Change	7-Year Evolution
Domestic	-1	1	0.2	0.2
Regional	-1.26	1.46	-0.06	0.14
International	-1.23	1.23	0.46	0.46

WOMEN IN LAW



FEMALE LAWYERS

The 2017 and 2019 CEE by the Numbers reports revealed that opportunities for women are plentiful with law firms in CEE. In 2019, women accounted for 55.4% of all lawyers at ranked firms in the region, including 74.77% of all lawyers at ranked firms in North Macedonia and over 60% of all lawyers at ranked firms in Moldova, Latvia, Romania, Montenegro, and Turkey. At the time, of the 24 CEE jurisdictions surveyed, only nine had fewer than 50% of all lawyer positions held by women.

In 2021 the converse is true: only nine of the surveyed jurisdictions have a percentage of female lawyers larger than 50%. Compared to 2017, 16 of the 20 markets where data was available registered a decrease in the number of female lawyers' percentages. Between 2021 and 2019, the percentage of female lawyers throughout CEE as a whole has dropped from 55.4% to 45.53%.

Romania is at the top of the table with 63.58% of the lawyers at ranked firms being women. On the other end, Ukraine's percentage is 34.08%, a drop of 8.42 percentage points over the last couple of years.

Albania has more than 30 percentage points less in 2021 than it did in 2017. Looking at the last couple of years, Moldova and North Macedonia lost most ground on this metric with 27.4 and 20.3 percentage points less, respectively.

Country	Number of Lawyers	Number of Female Lawyers	Female Lawyers Percentage	
Romania	1,620	1,030	63.58%	
Belarus	251	150	59.76%	
Bosnia and Herzegovina	80	47	58.75%	
Latvia	310	170	54.84%	
Greece	1,342	732	54.55%	
North Macedonia	123	67	54.47%	
Slovenia	298	160	53.69%	
Lithuania	635	338	53.23%	
Bulgaria	623	313	50.24%	
Turkey	2,655	1,326	49.94%	
Montenegro	76	37	48.68%	
Croatia	351	170	48.43%	
Serbia	721	348	48.27%	
Estonia	415	199	47.95%	
Poland	3,622	1,653	45.64%	
Hungary	907	392	43.22%	
Kosovo	38	16	42.11%	
Slovakia	709	298	42.03%	
Moldova	75	29	38.67%	
Austria	1,841	681	36.99%	
Russia	2,788	1,016	36.44%	
Czech Republic	1,504	547	36.37%	
Albania	105	38	36.19%	
Ukraine	1,338	456	34.08%	





45.53% of all CEE lawyers at ranked offices are women

Country	Female Lawyers Percentage (2017)	Female Lawyers Percentage (2019)	2-Year Evolution	4-Year Evolution
Albania	68.57%	39.78%	-3.59%	-32.38%
Croatia	63.54%	59.23%	-10.80%	-15.11%
Turkey	63.99%	60.18%	-10.24%	-14.05%
Russia	50.41%	44.42%	-7.98%	-13.97%
Ukraine	47.05%	42.50%	-8.42%	-12.97%
North Macedonia	66.67%	74.77%	-20.30%	-12.20%
Bulgaria	61.81%	57.39%	-7.15%	-11.57%
Estonia	55.89%	51.68%	-3.73%	-7.94%
Austria	44.71%	36.21%	0.78%	-7.72%
Czech Republic	43.19%	38.02%	-1.65%	-6.82%
Greece	60.87%	54.42%	0.13%	-6.32%
Slovenia	59.64%	55.73%	-2.04%	-5.95%
Belarus	64.71%	52.61%	7.15%	-4.95%
Slovakia	45.97%	47.68%	-5.65%	-3.94%
Poland	48.89%	44.58%	1.06%	-3.25%
Hungary	46.43%	43.74%	-0.52%	-3.21%
Romania	65.87%	63.37%	0.21%	-2.29%
Serbia	50.41%	53.78%	-5.51%	-2.14%
Latvia	53.74%	63.78%	-8.94%	1.10%
Lithuania	51.37%	55.00%	-1.77%	1.86%
Bosnia and Herzegovina	N/A	51.69%	7.06%	N/A
Kosovo	N/A	42.86%	-0.75%	N/A
Moldova	N/A	66.07%	-27.40%	N/A
Montenegro	N/A	62.50%	-13.82%	N/A

FEMALE ASSOCIATES

When looking at associates only, there are 15 jurisdictions where there are more female associates than male associates.

Kosovo jumps to the top spot with 72.22% of associates being women. In second place, Romania is still over the 60% mark but also increases its percentage from 63.58% to 68.13%. In fact, four jurisdictions have over 60% of their associate ranks filled up by women.

At the lower end of the table, both Russia and Ukraine have less than 40% women associates. Hungary, Croatia, Slovakia, Austria, Albania, Moldova, and the Czech Republic complete the list of markets with less than half of associates being women.

> of all CEE associates at ranked offices are

> > women

Number Female Number of Country of Female Associates Associates Associates Percentage Kosovo 18 13 72.22% Romania 840 68.13% 1,233 Belarus 204 65.69% 134 Slovenia 205 130 63.41% Greece 978 582 59.51% Lithuania 476 282 59.24% Montenegro 56 33 58.93% North 92 54 58.70% Macedonia Estonia 290 166 57.24% 57.09% Latvia 247 141 Bosnia and 29 55.77% 52 Herzegovina 2,114 1,118 52.89% Turkey Bulgaria 241 52.85% 456 Serbia 288 52.75% 546 Poland 2,838 1,450 51.09% Hungary 658 327 49.70% Croatia 242 116 47.93% Slovakia 565 268 47.43% Austria 1,225 571 46.61% Albania 69 30 43.48% Moldova 42.59% 54 23 Czech 1,194 494 41.37% Republic 39.73% Russia 2.117 841 Ukraine 35.02% 1,045 366

FEMALE PARTNERS

64.29% of the partners at ranked firms in Bosnia and Herzegovina are women. The country leads the way on this metric by a considerable margin since it is the only market in CEE with a female partnership percentage over 50% – although Croatia and Romania only narrowly missed the threshold.

Country	Number of Partners	Number of Female Partners	Female Partners Percentage	
Bosnia and Herzegovina	28	18	64.29%	
Croatia	109	54	49.54%	
Romania	387	190	49.10%	
Latvia	63	29	46.03%	
Bulgaria	167	72	43.11%	
North Macedonia	31	13	41.94%	
Greece	364	150	41.21%	
Turkey	541	208	38.45%	
Lithuania	159	56	35.22%	
Serbia	175	60	34.29%	
Belarus	47	16	34.04%	
Slovenia	93	30	32.26%	
Ukraine	293	90	30.72%	
Moldova	21	6	28.57%	
Estonia	125	33	26.40%	
Hungary	249	65	26.10%	
Russia	671	175	26.08%	
Poland	784	203	25.89%	
Albania	36	8	22.22%	
Slovakia	144	30	20.83%	
Montenegro	20	4	20.00%	
Austria	616	110	17.86%	
Czech Republic	310	53	17.10%	
Kosovo	20	3	15.00%	

30.73% of all CEE partners at ranked offices are women

Of the 24 jurisdictions surveyed, 12 markets have an average percentage of female partners over the regional average of 30.73%. Ukraine just missed the line with its 30.72%.

Kosovo retains its last spot on the table while the Czech Republic dropped from the fourthto-last spot to the second-to-last one, dropping from 21.33% in 2019 to 17.10% in 2021. In fact, the composition of the last four spots in the table remained the same between 2019 and 2021.

> is the CEE-level percentage gap between female associates and female partners (see page 52).

19.5

WOMEN IN LAW GAP

Arguably more relevant since it would indicate a more equitable career progression path, putting those numbers together allows us to see the revealing gap between the percentage of female lawyers and the percentage of female partners at ranked law firms across CEE.

Montenegro, which has a percentage of female lawyers of 48.68% only has a percentage of female partners of 20.00%, thus leading the way in the gap between the two metrics.

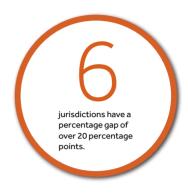
In contrast, in large part because Bosnia and Herzegovina and Croatia had the highest percentages of female partners at ranked law firms in CEE, those countries have a negative gap, with both having a higher percentage of female partners than that of female lawyers at ranked firms.

Ukraine, the country with the lowest percentage of female lawyers, has a very narrow gap between the two as well.

Of the jurisdictions surveyed, only five had a gap smaller than 10 percentage points, while 13 had a gap between 10 and 20 percentage points.

Overall for CEE, the average gap in 2021 is 19.56 percentage points, up from 19.02 in 2019.

Also telling are the associates to partner ratios within firms. In Montenegro, for example, firms have, on average, 1.44 male associates per male partner. In contrast, there are 8.25 female associates per female partner, resulting in a gap of ratios of 6.81. The Czech Republic, which was eighth in terms of the percentages gap, jumps to second place in the ratios gap with a ratio of 2.72 male associates to male partners contrasted to a ratio of 9.32 female associates to female partners.



Country	Female Lawyers to Female Partners Gap	
Montenegro	28.68	
Kosovo	27.11	
Belarus	25.72	
Estonia	21.55	
Slovenia	21.43	
Slovakia	21.20	
Poland	19.74	
Czech Republic	19.27	
Austria	19.13	
Lithuania	18.01	
Hungary	17.11	
Romania	14.48	
Serbia	13.98	
Albania	13.97	
Greece	13.34	
North Macedonia	12.54	
Turkey	11.50	
Russia	10.36	
Moldova	10.10	
Latvia	8.81	
Bulgaria	7.13	
Ukraine	3.36	
Croatia	-1.11	
Bosnia and Herzegovina	-5.54	

CEE BY THE NUMBERS

Country	Male Associates to Male Partners Ratio	Female Associates to Female Partners Ratio	Ratios Gap
Montenegro	1.44	8.25	6.81
Czech Republic	2.72	9.32	6.6
Slovakia	2.61	8.93	6.33
Belarus	2.26	8.38	6.12
Poland	2.39	7.14	4.75
Kosovo	0.29	4.33	4.04
Austria	1.29	5.19	3.9
Estonia	1.35	5.03	3.68
Hungary	1.8	5.03	3.23
Lithuania	1.88	5.04	3.15
Slovenia	1.19	4.33	3.14
Serbia	2.24	4.8	2.56
Romania	1.99	4.42	2.43
Turkey	2.99	5.38	2.38
Albania	1.39	3.75	2.36
Russia	2.57	4.81	2.23
North Macedonia	2.11	4.15	2.04
Greece	1.85	3.88	2.03
Moldova	2.07	3.83	1.77
Latvia	3.12	4.86	1.74
Bulgaria	2.26	3.35	1.08
Ukraine	3.34	4.07	0.72
Croatia	2.29	2.15	-0.14
Bosnia and Herzegovina	2.3	1.61	-0.69





LARGEST TEAMS



Albania

#	Firm	Number of Lawyers	Number of Partners
1	Tashko Pustina	20	5
2	Deloitte Legal	16	1
3	Hodaj & Partners	13	4
4	Kalo & Associates	12	7
5	Hoxha, Memi & Hoxha	10	3

Belarus

#	Firm	Number of Lawyers	Number of Partners
1	Revera	55	2
2	Sorainen	27	3
3	Stepanovski, Papakul And Partners	27	3
4	SBH	21	3
5	Verkhovodko & Partners	19	6

Bulgaria

#	Firm	Number of Lawyers	Number of Partners
1	Djingov, Gouginski, Kyutchukov & Velichkov	55	15
2	Popov, Arnaudov & Partners Law Office	35	8
3	Dimitrov, Petrov & Co	32	11
4	CMS	31	6
5	Kambourov & Partners	30	15

Czech Republic

#	Firm	Number of Lawyers	Number of Partners
1	Havel & Partners	182	25
2	Deloitte Legal	87	11
3	Rowan Legal	70	9
4	PRK Partners	62	14
5	Dentons	61	13

Austria

#	Firm	Number of Lawyers	Number of Partners
1	Schoenherr	151	36
2	Wolf Theiss	131	37
3	Cerha Hempel	83	25
4	Dorda	83	22
5	Binder Grosswang	81	25

Bosnia and Herzegovina

#	Firm	Number of Lawyers	Number of Partners
1	Maric & Co Law Firm	14	6
2	Sajic Advokatska Firma	13	4
3	CMS	9	3
4	Karanovic & Partners	8	1
5	 Dimitrijevic & Partners Wolf Theiss 	7 7	3 1

Croatia

#	Firm	Number of Lawyers	Number of Partners
1	CMS	23	7
2	Hanzekovic & Partners	23	5
3	Savoric & Partners	22	5
4	Mamic Peric Reberski Rimac Law Firm	19	4
5	Madirazza & Partners	17	6

Estonia

#	Firm	Number of Lawyers	Number of Partners
1	Cobalt	69	12
2	TGS Baltic	47	8
3	Walless	30	9
4	Lextal	30	10
5	Eversheds Sutherland	30	6

Greece

#	Firm	Number of Lawyers	Number of Partners
1	Potamitisvekris	72	11
2	Watson Farley & Williams	54	10
3	Bernitsas Law	50	11
4	Koutalidis Law Firm	49	11
5	Kyriakides Georgopoulos	42	18
	Karatzas & Partners	42	9

Kosovo

#	Firm	Number of Lawyers	Number of Partners
1	Kalo & Associates	12	7
2	Kerveshi & Partners	9	4
3	RPHS Law	8	4
4	Vokshi & Lata Law Firm	5	3
5	Pallaska & Associates	4	2

Lithuania

#	Firm	Number of Lawyers	Number of Partners
1	Ellex	100	19
2	Cobalt	87	18
3	TGS Baltic	66	15
4	Walless	52	12
5	Glimstedt	42	9

Montenegro

#	Firm	Number of Lawyers	Number of Partners
1	Jovovic, Mugosa & Vukovic	25	4
2	NKO Partners	13	3
3	CMS	12	2
4	Doklestic Repic & Gajin	6	3
5	BDK Advokati	5	1

Hungary

#	Firm	Number of Lawyers	Number of Partners
1	CMS	53	12
2	Lakatos, Koves And Partners	52	9
3	Oppenheim	52	33
4	DLA Piper	46	12
5	Baker Mckenzie	44	8

Latvia

#	Firm	Number of Lawyers	Number of Partners
1	Cobalt	46	8
2	Sorainen	45	7
3	Ellex	38	8
4	TGS Baltic	29	7
5	BDO	25	3

Moldova

#	Firm	Number of Lawyers	Number of Partners
1	Turcan Cazac	17	7
2	ACI Partners	14	5
3	Efrim Rosca & Asociatii	12	2
4	Gladei & Partners	12	2
5	Cobzac & Partners	9	1

North Macedonia

#	Firm	Number of Lawyers	Number of Partners
1	Polenak Law Firm	20	4
2	Trpenoski	17	1
3	Pepeljugoski	15	3
4	Cakmakova Advocates	12	5
5	Karanovic & Partners	10	1

Poland

#	Firm	Number of Lawyers	Number of Partners
1	Dentons	194	39
2	Domanski Zakrzewski Palinka	180	37
3	Soltysinski Kawecki & Szlezak	167	26
4	Wardynski & Partners	142	36
5	Baker Mckenzie	127	15

Russia

#	Firm	Number of Lawyers	Number of Partners
1	Egorov Puginsky Afanasiev & Partners	194	29
2	Dentons	147	31
3	Baker Mckenzie	136	32
4	DLA Piper	131	19
5	Bryan Cave Leighton Paisner	115	17

Slovakia

#	Firm	Number of Lawyers	Number of Partners
1	Soukenik – Strpka	59	5
2	Havel & Partners	35	7
3	Relevans Law Firm	34	5
4	Allen & Overy	27	3
5	 Barger Prekop Taylor Wessing 	26 26	6 5

Turkey

#	Firm	Number of Lawyers	Number of Partners
1	Herguner Bilgen oezeke	93	17
2	Balcioglu Selcuk Ardiyok Keki (Dentons)	86	16
3	Esin Attorney Partnership (Baker Mckenzie)	85	14
4	Egemenoglu Law Firm	75	5
5	Gun + Partners	67	11

Romania

#	Firm	Number of Lawyers	Number of Partners
1	Nestor Nestor Diculescu Kingston Petersen	128	32
2	Tuca Zbarcea & Asociatii	114	27
3	Musat & Asociatii	66	13
4	Popovici Nitu Stoica & Asociatii	65	15
5	Reff & Associates (Deloitte Legal)	62	7

Serbia

#	Firm	Number of Lawyers	Number of Partners
1	Aleksic and Associates Law Office	72	7
2	Karanovic & Partners	67	15
3	Vukovic & Partners	43	4
4	Zivkovic Samardzic Law Office	41	12
5	Schoenherr	37	13

Slovenia

#	Firm	Number of Lawyers	Number of Partners
1	Rojs, Peljhan, Prelesnik & Partnerji	32	11
2	Jadek & Pensa	31	10
3	Senica & Partners	31	6
4	Selih & Partnerji	28	11
5	CMS	19	3

Ukraine

#	Firm	Number of Lawyers	Number of Partners
1	Asters	142	26
2	Sayenko Kharenko	130	20
3	Vasil Kisil & Partners	65	10
4	Baker Mckenzie	55	9
5	llyashev & Partners	53	6

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